# Barbara Michael

### **Experience Designer**

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### Skills

Product Management
Customer Experience Strategy
Service Design Methodology
Service Blueprinting & Journey Mapping
UX Management
UX Design, Wireframing & Prototyping
Content Design & UX Writing
User Research, User & Usability Testing
Change Management
Process Architecture & Optimization
Project Management

### Education

Master of Business Administration (MBA)

2019 | Taylor's University

B.Sc. (Honours) Cognitive Science

2015 | Universiti Malaysia Sarawak

# Additional Experience

### Trainer

Feb 2023 | Axiata & Leaderonomics, for the AXIATA Foundation's Student Leadership Development Programme

## Research Assistant

Jul – Oct 2018 | Taylor's Business School

### Representative of Malaysia

 $Aug - Sep\ 2018$  | Asia Europe Foundation (ASEF), for the  $22^{nd}$  ASEF Summer University

### Side Jobs

Tailor & Thread Artist
Professional Home Organizer
Swedish Death Cleaning Specialist
Furniture Designer & Installer
Interior Renovation Contractor

# Work Experience

### Director of Experience & Design, Business Owner

Aug 2016 - Present | at MM Adventure Travel & Discovery

Service Design & Product Management

 Used service design methodology, service blueprinting & customer journey mapping, to guide the definition of product vision & strategy, to identify opportunities for improving customer & employee experiences, to guide the creation of the product roadmap & to guide the prioritization of new projects.

#### **UX Management**

- Aligned business strategy with customer experience goals, ensuring that company-wide KPIs were tied to UX success & customer satisfaction.
- Trained all customer facing employees in user interview & user testing methods, which enabled company-wide involvement in UX research efforts.

### **Customer Experience**

- Improved the experience of planning holidays online by utilizing mental model research and the structured content design workflow to guide the redesign of the website's information architecture.
- Tripled lead conversion, from 30% to 90%, by redesigning the online booking flow, redefining the sales communication strategy, and by retraining travel consultants & tour guides, focusing on anticipatory communication.

### Employee Experience

 Reduced task redundancy & improved company-wide process efficiency by creating and maintaining an omnichannel design system which has been used in 100% of design & development projects since its creation.

### Mentoring & Training

 Created and managed an internship training program from 2017 to 2020, completing multiple intern training sessions in customer experience design, digital marketing, e-commerce & travel business management.

### User Experience Designer, Front-end Developer

Jan 2015 – Jul 2016 | at MM Adventure Travel & Discovery

- Conducted the first UX audit on the company's website and online booking platform. Identified hundreds of design issues and proposed recommendations for improvements going forward.
- Completed the first redesign of the company's website, increasing site visits by 70%, reducing bounce rate by 4%, & increasing conversion by 10%.

# e-Content Development Intern

Jul 2015 – Sep 2015 | at INTELLECT, Taylor's Education Group

- Developed interactive e-learning content, including instructional videos, animations, and digital classroom activities, for both in-person & online classes offered by Taylor's University.
- Led a project for an internal client, where I audited existing e-learning content, presented recommendations, and conducted training sessions for future implementation work, which aimed to improve student online learning experiences and increase student engagement.